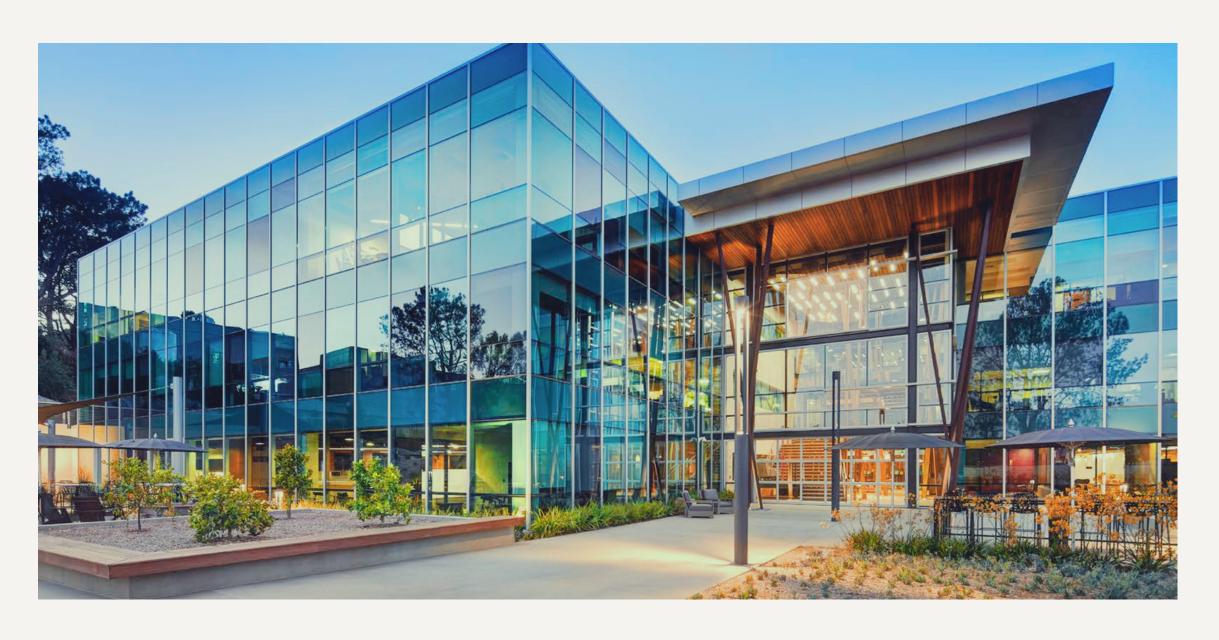




2023-24 TOBY AWARDS INFORMATIONAL SESSION

THE OUTSTANDING BUILDING OF THE YEAR

The TOBY Award is the most prestigious and comprehensive program of its kind in the commercial real estate industry recognizing quality in commercial buildings and rewarding excellence in building management.



001

Spectrum Collection, Bldg I 2016 TOBY Local Winner

BENEFITS OF TOBY PARTICIPATION



- Compels you to scrutinize all facets of operations
- Provides you with a great marketing vehicle
- Broadens your market/product perspective
- Enhances image & marketability of property
- Allows access to a broad range of market knowledge
- Promotes excellent team building
- Gives you a competitive advantage in the market
- Pride in your tenants and your ownership
- Recognition at the BOMA San Diego Annual Gala

TOBY CATEGORIES...

- Corporate Facility
- Earth
- Historical Buildings
- Industrial Buildings
- Medical Office Buildings
- Mixed-Use Buildings
- Renovated Buildings

- Under 100,000 SF
- 100,000 249,999 SF
- 250,000 499,999 SF
- 500,000 1,000,000 SF
- Over 1,000,000 SF
- Suburban Office Park (Low-Rise)
- Suburban Office Park (Mid-Rise)



Categories subject to change

003

Oncosec Facility 2016 TOBY Local Winner



2017 TOBY Local Winner

La Jolla Commons II

...AND REQUIREMENTS

- Managed by a BOMA member or member company in good standing
- Occupied at least one full year
- At least 50% office space except Industrial (5%-50%), Mixed-Use (≥10%), & Retail
- Energy Star benchmarked (except Industrial, Mixed-Use, & Retail)
- Inspection score of 70% or higher

TOBY ENTRY SECTIONS

BUILDING OPERATIONS
& MANAGEMENT

5 POINTS

TRAINING AND EDUCATION

15 POINTS

TENANT RELATIONS &
COMMUNITY INVOLVEMENT
30 POINTS

LIFE SAFETY/
SECURITY/ RISK MGMT
15 POINTS

ENERGY

20 POINTS

ENVIRONMENTAL/
SUSTAINABILITY/HEALTH
15 POINTS

BOMA 360

BOMA 360 is a 3-year designation recognizing commercial properties that achieve the highest operating standard.

BOMA 360 Applications are reviewed quarterly and must be submitted by July 31st for consideration for the 2023-24 TOBY Awards.

Application fees are \$850 with a bulk discount for 10+ properties in a portfolio.



THE LOCAL COMPETITION

007



Aventine 2018 TOBY Local Winner

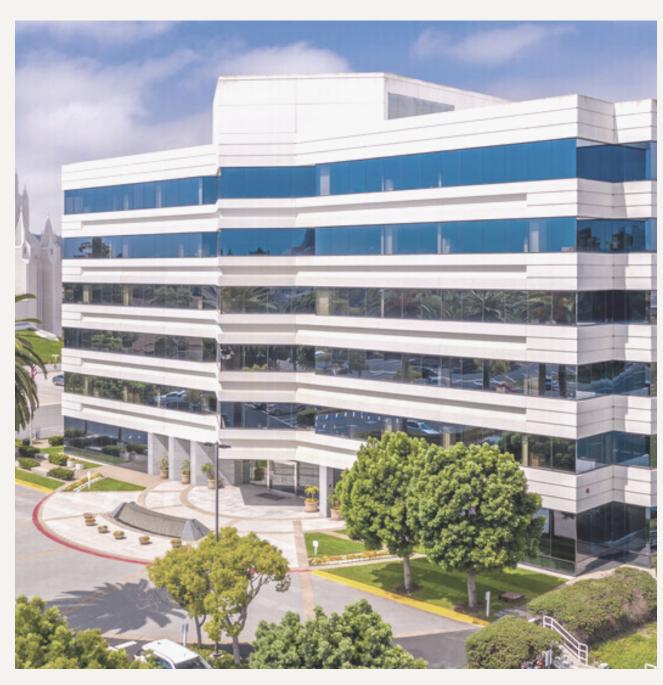
Online Submission - Due by 12:00PM on September 29, 2023

- Must meet regional criteria
- Entry requirements are available on the BOMA SD website

Site Inspection - October 9-13, 2023

- A team of judges will tour your building with you and your engineers
- The full tour takes about 90 minutes
- Checklists are available on the BOMA SD website

THE REGIONAL & INTERNATIONAL COMPETITIONS



After winning the local competition:

- Changes can be made if necessary
- Entries are submitted for regional review
 - \$450 entry fee

After winning the regional competition:

- Changes can **no longer** be made
- Entries are reviewed by international judges

Hawaii

Inland Empire

Greater Los Angeles

Nevada

Oakland-East Bay

Orange County

Greater Phoenix

Sacramento

San Diego

San Francisco

Silicon Valley

Greater Tucson

Nobel Executive Center 2017 TOBY Local Winner

Del Mar Corporate Center III 2018 TOBY Local Winner







Send In Your Application Form Connect With A Mentor Enter Your Submission OO9 How to Start



010

TIPS & TOOLS

- Choose the best category for your building
- Prepare your submission using a word processing software to track your wordcount
- Read, understand, and follow the requirements carefully
- Pretend your audience has never been to the San Diego area
- Take photos of your building at the right times



THANK YOU