



2023-24 TOBY AWARDS INFORMATIONAL SESSION

Kilroy Centre Del Mar
2015 TOBY International Winner

BOMA San Diego
Partners in Progress

THE OUTSTANDING BUILDING OF THE YEAR

The TOBY Award is the most prestigious and comprehensive program of its kind in the commercial real estate industry recognizing quality in commercial buildings and rewarding excellence in building management.



001

Spectrum Collection, Bldg I
2016 TOBY Local Winner

BENEFITS OF TOBY PARTICIPATION

002



2305 Historic Decatur
2016 TOBY Local Winner

- Compels you to scrutinize all facets of operations
 - Provides you with a great marketing vehicle
 - Broadens your market/product perspective
 - Enhances image & marketability of property
 - Allows access to a broad range of market knowledge
 - Promotes excellent team building
 - Gives you a competitive advantage in the market
 - Pride in your tenants and your ownership
 - Recognition at the BOMA San Diego Annual Gala
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TOBY CATEGORIES...

- Corporate Facility
- Earth
- Historical Buildings
- Industrial Buildings
- Medical Office Buildings
- Mixed-Use Buildings
- Renovated Buildings
- Under 100,000 SF
- 100,000 - 249,999 SF
- 250,000 - 499,999 SF
- 500,000 - 1,000,000 SF
- Over 1,000,000 SF
- Suburban Office Park (Low-Rise)
- Suburban Office Park (Mid-Rise)

Categories subject to change



003

Oncosec Facility
2016 TOBY Local Winner



...AND REQUIREMENTS

- Managed by a BOMA member or member company in good standing
- Occupied at least one full year
- At least 50% office space except Industrial (5%-50%), Mixed-Use ($\geq 10\%$), & Retail
- Energy Star benchmarked (except Industrial, Mixed-Use, & Retail)
- Inspection score of 70% or higher

004

La Jolla Commons II
2017 TOBY Local Winner

TOBY ENTRY SECTIONS

**BUILDING OPERATIONS
& MANAGEMENT**

5 POINTS

**TRAINING AND
EDUCATION**

15 POINTS

**TENANT RELATIONS &
COMMUNITY INVOLVEMENT**

30 POINTS

**LIFE SAFETY/
SECURITY/ RISK MGMT**

15 POINTS

ENERGY

20 POINTS

**ENVIRONMENTAL/
SUSTAINABILITY/HEALTH**

15 POINTS

005

BOMA 360

BOMA 360 is a 3-year designation recognizing commercial properties that achieve the highest operating standard.

BOMA 360 Applications are reviewed quarterly and must be submitted by July 31st for consideration for the 2023-24 TOBY Awards.

Application fees are \$850 with a bulk discount for 10+ properties in a portfolio.



THE LOCAL COMPETITION

007



Aventine
2018 TOBY Local Winner

Online Submission - Due by 12:00PM on September 29, 2023

- Must meet regional criteria
- Entry requirements are available on the BOMA SD website

Site Inspection - October 9-13, 2023

- A team of judges will tour your building with you and your engineers
- The full tour takes about 90 minutes
- Checklists are available on the BOMA SD website

THE REGIONAL & INTERNATIONAL COMPETITIONS



Nobel Executive Center
2017 TOBY Local Winner

After winning the local competition:

- Changes can be made if necessary
- Entries are submitted for regional review
 - \$450 entry fee

After winning the regional competition:

- Changes can **no longer** be made
- Entries are reviewed by international judges

Hawaii
Inland Empire
Greater Los Angeles
Nevada
Oakland-East Bay
Orange County

Greater Phoenix
Sacramento
San Diego
San Francisco
Silicon Valley
Greater Tucson

Del Mar Corporate Center III
2018 TOBY Local Winner



The Yard
2018 TOBY Local Winner



Send In Your Application Form
Connect With A Mentor
Enter Your Submission

009 **How to
Start**

010



TIPS & TOOLS

- Choose the best category for your building
- Prepare your submission using a word processing software to track your wordcount
- Read, understand, and follow the requirements carefully
- Pretend your audience has never been to the San Diego area
- Take photos of your building at the right times

THANK YOU



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